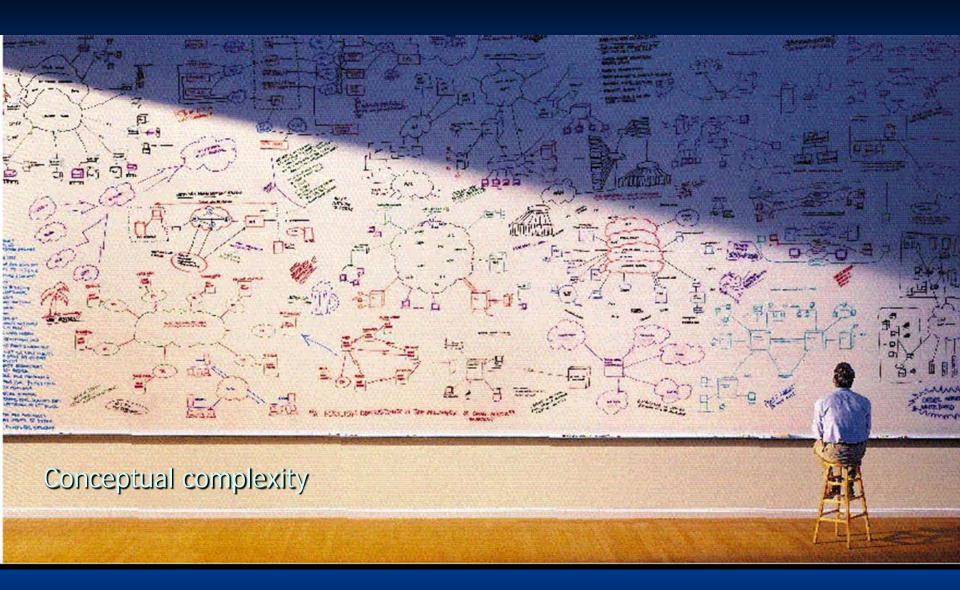
Wicked Problems

It's not your grandfather's complexity

Dr. Jeff Conklin
CogNexus Institute
The CogNexus Group
cognexus.org

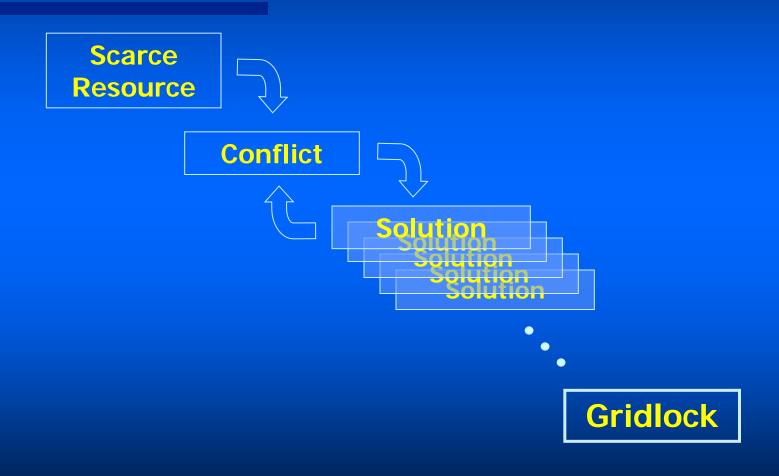




Social Complexity - Gridlock



How do problems get wicked?



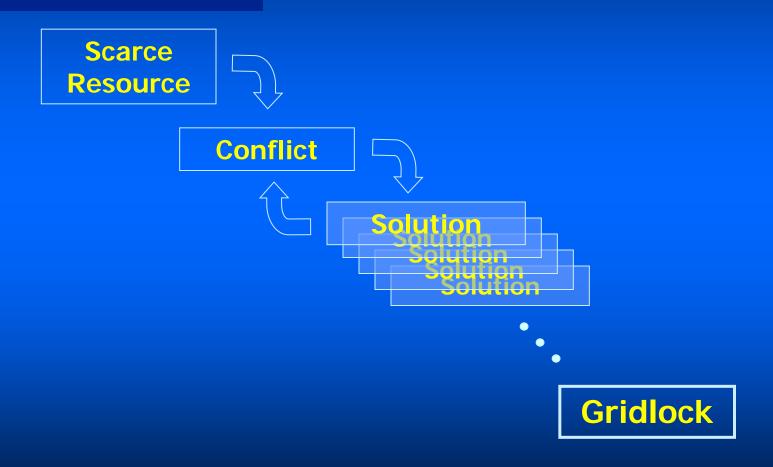
Common responses to a wicked problem

- Despair: What's the point of coming to work?
- Denial: It's not really a problem.
- Avoidance: It's not in our scope/charter.
- Engineering: We've already got the answer.
- Apathy and indifference

Common approaches to wicked problems: "tame"

- Redefine the problem as tame
- Refocus on a smaller, related tame problem
- Narrow the allowed solution options
- Exclude difficult stakeholders
- Outsource the problem-solving process

The 'natural' approach to solving problems is unsustainable



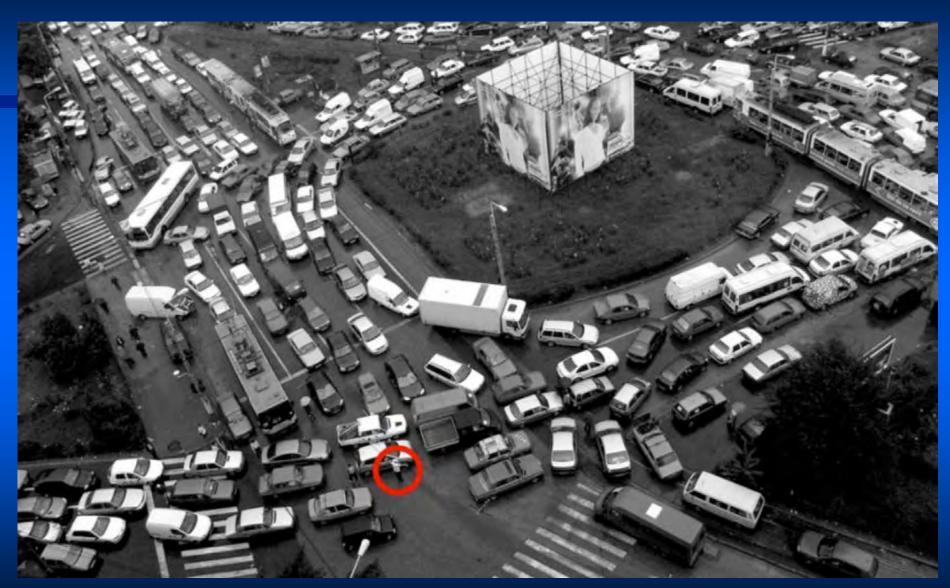
Horst Rittel

"Wicked" reflects Rittel's concern with ethics.

"[It is unethical] for the planner to treat a wicked problem as though it were a tame one, or to tame a wicked problem prematurely, or to refuse to recognize the inherent wickedness of social problems." *

* Rittel & Webber, "Dilemmas in a General Theory of Planning", 1973

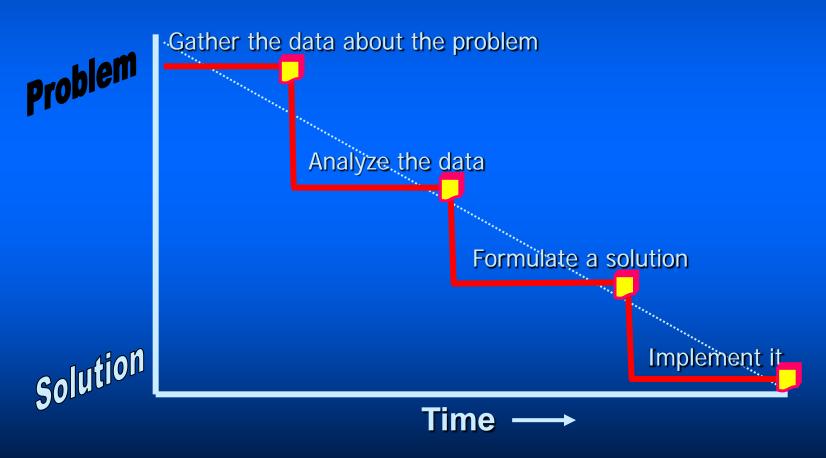
Gridlock



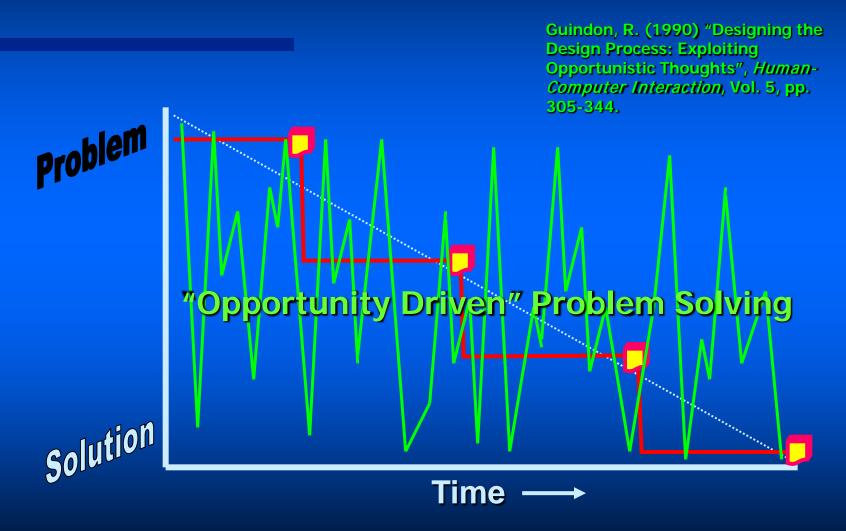
Wicked Problem characteristics

- 1. Each potential solution illuminates new aspects of the wicked problem.
- 2. Wicked problems have no stopping rule.
- 3. Solutions to wicked problems are not right or wrong.
- 4. Every wicked problem is essentially unique and novel.
- 5. Every solution to a wicked problem is a "one-shot operation".
- 6. Wicked problems have no given alternative solutions.

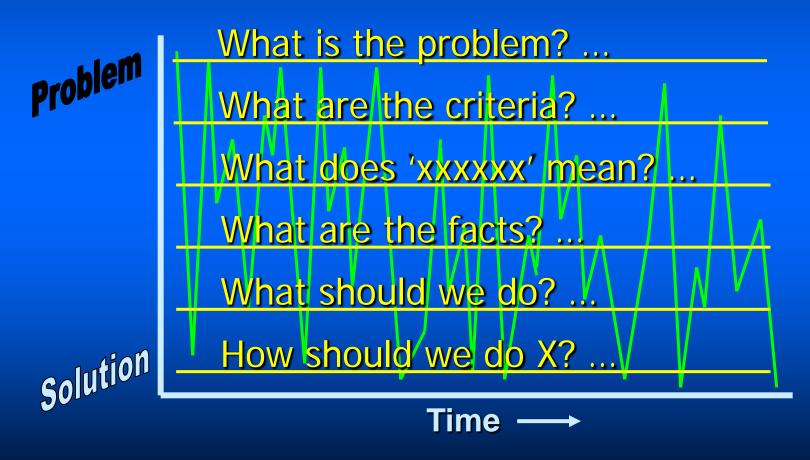
Projects are planned as a linear process ...



... but learning is *non-linear*.



Non-linear cognition means jumping around between issues



Wicked Problem Deliberation

A metaphor

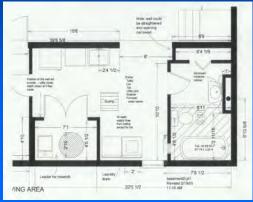
- A building has surface structure (walls, floors, doors, etc.) and deep structure (load bearing walls, wiring, plumbing, etc).
- Inhabitants interact with the surface structure, while architects and craftspeople interact with the deep structure.



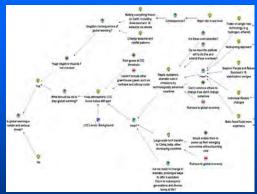


A Metaphor about Representing Deliberation

- The surface structure of policy issues: articles, speeches, debates, editorials, blogs, etc.
- But most of us have never seen policy deep structure
- Surface structure is familiar and comfortable ... but also oversimplified & polarized.
- Deep structure is dense & complex, but also robust and comprehensive.

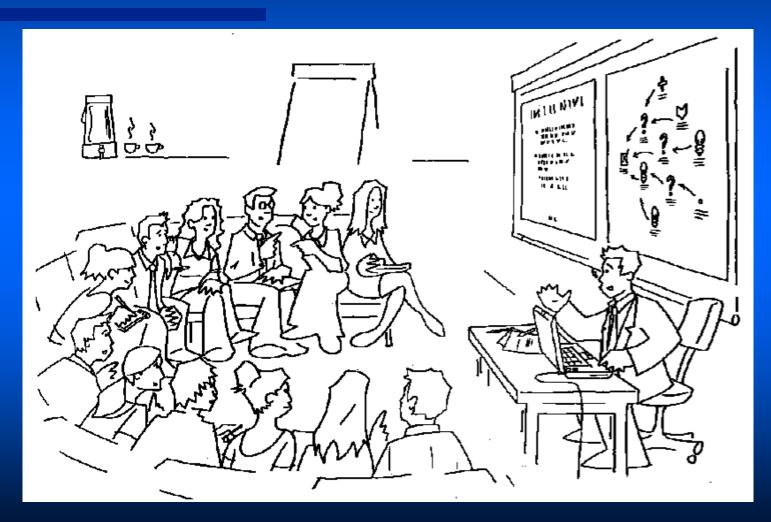


Building deep structure



Policy deep structure

Dialogue & Issue Mapping Getting at Deep Structure





Taming Wicked Problems

| Wicked Problems | How to Tame the Problem: |
|---|---|
| 1. Each potential solution illuminates new aspects of the wicked problem. | Lock down the problem definition (prohibit changes). |
| 2. Wicked problems have no stopping rule. | Assert that the problem is solved (or deny it ever existed) |
| 3. Solutions to wicked problems are not right or wrong. | Specify objective parameters to measure the success of the solution |
| 4. Every wicked problem is essentially unique and novel. | Cast the problem as 'just like' a previous, solved problem |
| 5. Every solution to a wicked problem is a "one-shot operation". | Avoid the wicked problem – focus on related tame problems |
| 6. Wicked problems have no given alternative solutions. | Simplify the options to a binary choice between polar opposites |

Identifying a problem as wicked

- Wickedness is usually concealed
 - Taming the problem is familiar and expedient
- Failing project, or previous failures at same objective
- Blame
- Open debate about what the "real issue" is
 - Views range from "There's no problem" to "It's too late!
 Disaster is certain!"
- Polarization: battle lines drawn, right/wrong, win/lose, experts disagree
- Scope: no one owns the problem, no one has authority to address it
 - Crosses all boundaries, affects all parts

Value of the Notion 'Wicked Problem'

- Compassion: names the pain in organizations
- Freedom: beyond blaming, avoiding, & denying
 - "It's not that we (or they) are incompetent ... the problem is wicked!!"
- Prescriptive
 - Fail fast (go deep, but don't get stuck there)
 - Success is measured in ownership, not in getting 'the right answer'
- Cautionary
 - Watch out for taming tactics
 - Mind the social complexity, esp. politics, power struggles, pocket veto, sabotage

How to approach a wicked problem?

- Elements of an approach that works
 - Engage highest possible leadership commitment
 - Recognize the "Symmetry of Ignorance"
 - Design for wide involvement & participation
 - Set expectations for learning, iteration, 'failure'
 - Nurture relationships (trust, respect, humor)
 - Action research ("The purpose of action is to learn more about the problem.")
 - Create & manage group memory of issues, decisions

IBIS: The Deep Structure of Conversation

- The basic elements of design conversations:
 - Questions
 - Ideas (possible answers)
 - Arguments
 - Pros for and Cons against Ideas
- Robust representation of design process
 - Allows for inconsistent facts, incompatible options, contradictory points of view
- Preserves context of action items and decisions

A simple example

- Imagine a meeting of climate scientists
 - After a few minutes of discussion:

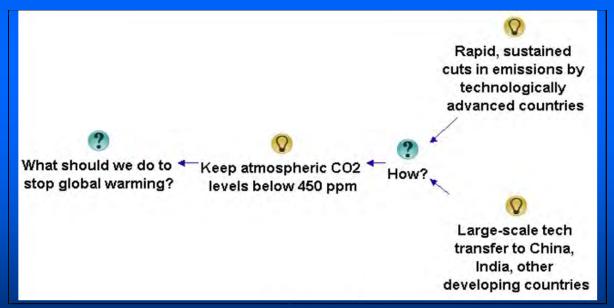


Figure 1

A simple example (2)

Then, "Both of those courses will be ruinous to the global economy. Besides, we don't even know if there is global warming!"

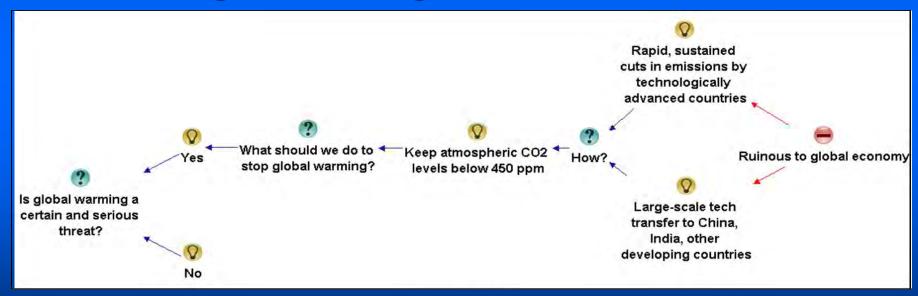
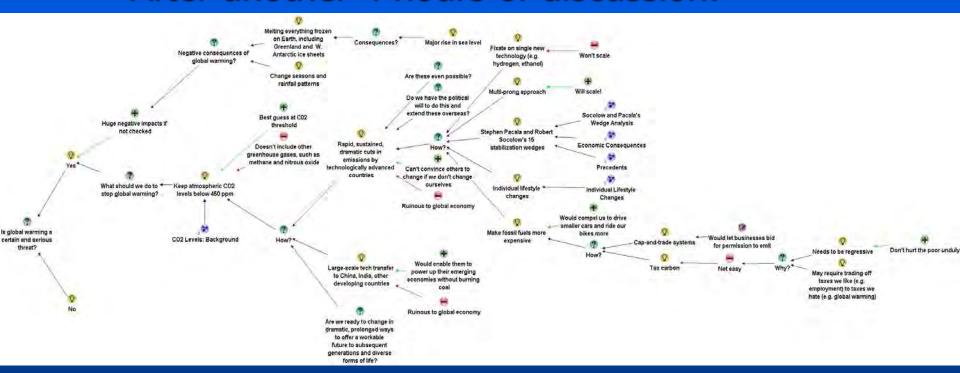


Figure 2

A simple example (3)

After another 4 hours of discussion:



A simple example (4)

After 2 days of discussion and parallel entry of some reference documents:

